

# RESUME

## Reynaldo Ramón Martínez Esquivel

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**DOB:** JUNE/8/1987 **Marital-Status:** MARRIED **Citizenship:** MEXICAN

**SSN:** 47058733800**CURP:** MAER870608HNLSY05

### ACADEMIC ACHIEVEMENTS;

- ❖ ALVIN ELEMENTARY
- ❖ ALVIN JUNIOR HIGH
- ❖ CENEVAL (PREPA 3) -HIGH SCHOOL COMPLETED
- ❖ BULATS CERTIFIED (B2) INTERNATIONAL HOUSE

### JOB EXPERIENCE;

#### -LANGUAGE LINESERVICES (2012)

1. **INTERPRETER:** Assisting clients with all of the previously mentioned knowledge, taking conference calls from *Bank of America, Verizon Wireless, Health and Human Services, JPMC Bank, 311/911 Operators* and many more. All of these were accomplished to send a direct and accurate message.

#### -MENCAR LLC. (2014)

2. **TRAFFIC ANALYST:** Coordinate frac loads throughout the day, working hand in hand with clients such as (*Schlumberger, Trican, Carbon Ceramics, etc.*). Assign drivers for scheduled loads and approving any dead head mileage if convenient. Trace and Track truck loads with required information for administration purposes such as, (**Uploading**) Time of arrival to upload, weight, BOL number and Time of departure. The previous information is similar to the one provided for **offloading** purposes as well as for getting back in line for the next load or ask for any time off.

#### -OLIN LOGISTICS (2015)

3. **PRICING ANALYST:** Working hand in hand with the sales department assisting them with the best competitive rates in the market. Contacting and dealing with national & international carriers in regards to welcome conference meetings and negotiations for the completions sales closing. Updating any new proficient carriers in the database and deleting any nonproductive ones. Attending business conferences with Shipping Lines as well as IATA certified Agencies which would also include WCA members.

-TSI TRUCKS (2016)

4. **OPERATIONS/CUSTOMER SERVICE:** Schedule/Monitor and dispatch tractors, equipment, or service vehicles to appropriate locations according to customer requests, specifications with a generated BOL/LOR, using radios/telephones or via email; this would include all the Mexican carriers that have an agreement with TSI such as; MONRO, FEMA, ALSA, ALA, HG, TIMSA, etc... Generate daily excel reports for the assigned clients such as; MAGNA MECHANISM, VITRO, ASHLAND HARDWARE, TERZA, NAVISTAR, MAHLE, etc. including PUs', TT to the border and ETA. Seasonal conference meetings with receivers from Canada/US to review the entire operation and provide feedback to enhance any areas of opportunities.

***AREAS OF EXPERTISE***

- ✓ CUSTOMER SERVICE
- ✓ LOGISTICS (TRAFFIC DISPATCH)
- ✓ SALES (IN/OUTBOUND)
- ✓ TRANSLATION/INTERPRETATION (ENG/SPA)
- ✓ INSIDE SALES

***COURSES/CERTIFICATES***

- SEMINARIO DE PREVENCIÓN AL LAVADO DE DINERO Y FINANCIAMIENTO AL TERRORISMO(DOLEX)
- STRENGTHENING SESSION(COORDINACION DE IDIOMAS/GOBIERNO DE NUEVO LEON)
- CUSTOMER SERVICE CERTIFICATE(CMS)

***TOOLS;***

- PC, PHONE, FAX, PRINTER and SCANNER

***SOFTWARE***

- MS Office
- AS 400
- Edge-cam

***“ADDITIONAL INTERESTS”***

-Spending time with my Family

-Going to Church

-Enjoying the best out of **LIFE!!!**